

## **Global Partnership Manager**

<b>Position:</b>	Global Partnership Manager	<b>Type:</b>	Part-time/Hourly
<b>Location:</b>	Remote or Hybrid	<b>Start Date:</b>	January 2022

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### **Job Summary**

- Lead efforts to develop global sourcing partnerships with private companies, industry associations, and other entities
- Proactively identify potential partners in target regions and initiate communication
- Support in initiating and managing partnership agreements
- Set up and lead meetings with potential partners and company HQ
- Lead relationship management with established global partners
- Manage internal partner databases; Update and improve internal processes to make use of partnerships more effectively

### **Preferred Qualifications**

- Fluent English speaker; Additional language proficiency a plus (please specify)
- Completion of a degree or certification program; Demonstrated coursework in business, manufacturing, international trade, law, or other relevant studies
- Advanced understanding of international supply chains and modern challenges
- Basic understanding of industrial design processes and manufacturing processes; Industrial engineering background a plus
- Great communication; Experience working overseas or with cross-border teams
- Strong capabilities in Microsoft Excel; Proficient in Microsoft and Adobe suite
- Professionalism and honesty; Service oriented
- Ability to effectively manage own time and meet deadlines

### **Benefits**

- Flexible schedule – work on your own time; Fully remote option
- Training covering practical knowledge in international sourcing processes, international logistics, trade compliance, import cost forecasting
- Option to attend relevant industry education events